





What is LEM?

Software, technology and associated business processes are continuously developed in today's world. High return rate of software for the companies in the long run can only be achieved by continuously updating the software and adding new features and this increases the companies' need for support equipped with up-to-date business and process models so that they can attain the present-day financial and administrative standards.

As Logo, we offer to our users the LEM (Logo Enterprise Membership) based on the principle of mutual and long-term trust in order to satisfy such needs of our users. We work with a wide range of development, support and consultant teams in order to get the most benefit from the software used.

LEM is an annual membership system which allows the Logo product users to benefit from new features and changes which are not sold as independent modules free of charge.

Which advantages can you have with LEM?

With LEM you can have;

- ✓ Version changes of the related product,
- ✓ New additional features which are added into the related product and not sold as independent module,
- ✓ Results of bug-fix and performance improvements,
- ✓ Logo modules and user/employee/company extensions at the special discounted prices,
- ✓ Advantage from special discounted prices for your LEM renewal such as; 10% off for your 2nd renewal, 15% off for your 3rd renewal and 20% off for your 4th renewal, if you regularly renew your LEM contract.



How is LEM Validity Period determined?

- ✓ LEM is provided free of charge for 1 year in case of new main package purchases.
- ✓ The validity period of LEM is 1 year.
- ✓ The persistence is essential in LEM membership. It is advised to regularly renew the LEM contract before the expiration date or within 30 days following the expiration date. In case of prescriptions, "Overdue LEM" purchases are made. The commencement date of Overdue LEM begins as of the ending date of the previous LEM.
- ✓ LEM order can be placed in absence of a valid LEM contract or up to 6 months or less prior to end of the existing valid LEM contract.

In case of product transitions;

- In terms of paid and free of charge transitions in the same segment products, LEM is provided for the new product with the same commencement and expiry dates so as to maintain the LEM validity of the previous product in the new one.
- In terms of paid transitions to upper segment products, LEM is provided free of charge for the new product for 1 year as of transition date. The validity period of LEM for the previous product cannot be changed. Since the transition package is purchased/installed; previous product's version upgrade, new module or extension's installation and license renewal after a certain period of time (90 days) is not allowed.



Which products does LEM cover?

- ✓ All the independent main packages and the vertical solutions of the Logo Solution Partners have their own LEM ratios.
- ✓ The LEM prices of the products other than the independent main packages and vertical solutions are calculated based on the LEM ratio of the related ERP main package.
- ✓ The LEM packages are only valid for the products that are sold by

 "one-time" sales model. LEM is not applicable for the products

 which are sold by "pay as you go" and "monthly/yearly subscription"

 licensing model.

